

InsideView for Sales lets you find more of the right leads, engage with them on a deeper level, and win more deals—all faster and easier than ever. Get more accurate prospect data, relevant and impactful business insights, and the right social connections to put you in front of the right contacts.

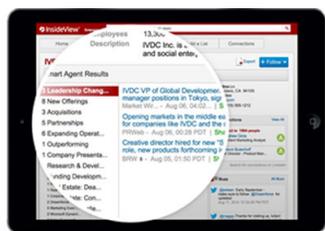
FEATURES

Get more great prospects



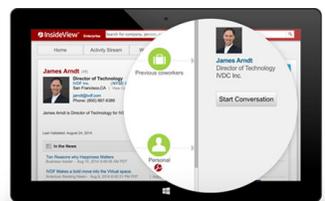
- Quickly build a robust list of qualified prospects from our database of companies and contacts, even if you have incomplete or incorrect data.
- Target your list with custom filters based on business insights so you can engage with a relevant and valuable message.
- Focus on the prospects who have recent and compelling business events for better engagement and higher close rates.

Better engage with prospects



- Get the latest and most actionable news about your prospects through our curated news and social insights.
- Be alerted to business insights that give you compelling reasons to reach out to prospects, such as company expansions, leadership changes, relocations, acquisitions, and financial updates.
- Receive daily alerts directly to your inbox so that you can act immediately and engage while events are still fresh.

Connect through your relationships



- Get warm introductions to your prospects with our comprehensive relationship network that puts you degrees closer to every lead.
- See relationships that are aggregated across multiple social networks and contact databases to give you the most complete view of your connections.
- Get secure, permission-only access to your co-workers' contacts to find close relationships, but which are kept private to just your company.

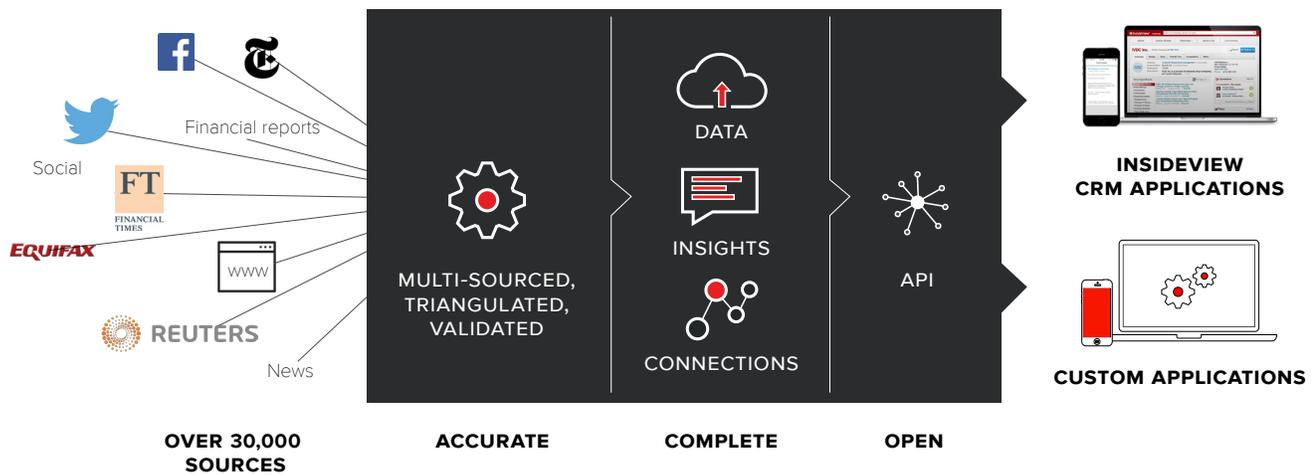
Access from anywhere, anytime



- Get mobile access to InsideView data, insights, and connections so you can leverage CRM intelligence while at home, on the road, or as you're walking into your next meeting.

InsideView OPEN

THE MARKET INTELLIGENCE PLATFORM



InsideView for Sales is built on the InsideView Market Intelligence Platform to provide the most accurate and complete data available. InsideView Market Intelligence offers three areas of contact and customer information: data you can trust, insights that help you engage buyers, and business connections that give you a warm introduction. Leveraging over 30,000 information sources and using our proprietary and patented MTV (Multi-sourced, Triangulated, and Validated) techniques, InsideView is up to 20% more accurate than other commercial data sources.

InsideView provides intelligence about your target market. We aggregate, curate, and deliver inside information and intelligence and present it to you when and where you need it.

Being relevant and connected is the best way for you to increase your chances of connecting with today's more informed, better networked, less responsive targets. InsideView delivers the most complete, accurate, and relevant market intelligence to put your finger on the pulse, guide you to the opportunities, and arm you to win.

Get informed today at InsideView.com.